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# Placement Brochure 2024-2025

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## One Year MBA - GSCM

12 month Program in  
Global Supply Chain Management  
for Experienced Professionals



Become a Leader  
in Global Supply  
Chain Management



IIMU

भारतीय प्रबंध संस्थान उदयपुर  
Indian Institute of Management Udaipur

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# The 'U' Advantage

Listed in the QS MIM World University Rankings 2022 for the third consecutive year

IIMU is only the 2nd IIM along with IIM Bangalore, to be in the FT Global MIM rankings for the 4th consecutive year.

Consistently ranked in the top 5 management schools in research in India, according to the methodology used by UT Dallas

Improved NIRF ranking from 22 (in 2022) to 16 (in 2023)

Alumni working in 15+ countries globally

**05** Centers of Excellence

**100+** Corporate Partners

**40+** Permanent Faculty

**AACSB** Accredited



# ▶ Vision 2030

To continue on the path of meaningful growth, innovation and achievements of the led development of the Vision 2030. Steered by our Board member Mr D Shivakumar (Group Executive President of Corporate Strategy and Business Development, Aditya Birla Management Corporation), the Institute had carried out an elaborative visioning exercise involving all the stakeholders. The group identified 12 premier international schools, that will be our benchmark till 2030. Additionally, the group also engaged with administrators of higher learning from across the country.

We want to build on the proud legacy we have laid in the past years in our new vision.

We have set assertive goals for 2030, and the two core areas that have emerged are,

- **High-quality research**
- **Student transformation**



## ▶ Mission

- We commit to thought leadership in research that builds theory and inspires practice
- We create responsible leaders by providing values-based and application-oriented management education
- We provide a transformational learning experience
- We contribute to the development of the region by focusing on wealth creation and social welfare



## ▶ Core Values

- Core Values
- Excellence
- Integrity
- Transparency
- Mutual Respect
- Inclusion
- Environmental consciousness/  
ecological sustainability



## ► Key Highlights: GSCM Class of 2024

- The only One Year Full-Time MBA program in India from an IIM that provides an intensive specialization in Global Supply Chain Management
- Students with diverse industry backgrounds ranging from Manufacturing, IT/ITES, Automobile, FMCG/FMCD & Retail, E-Commerce etc.
- No. of Students with 5+ years work ex: 19
- Live Project: Commitment of up to 600 hours per team per project to solve real complex industry problems in a team of two or three students
- Industry participation is fairly substantial for the program. We have guest sessions from industry stalwarts across varied domains such as Digital Supply Chain, Analytics, Consulting, among many others.
- Extensive L&D initiatives Designed and Delivered by Expert Facilitators & Coaches to develop perspective, agility and insight

## ► Message from the Director



**Prof. Ashok Banerjee**  
Director, IIM Udaipur

Over more than half a century, the Indian Institutes of Management have established an enviable record of quality and accomplishment. In ten years since our inception, IIM Udaipur (IIMU) has built on this proud legacy and it took advantage of the opportunity to innovate

and bring a unique perspective to all our activities. Based on a 300-acre campus, IIMU has built state-of-the-art hybrid classrooms and technology infrastructure that enabled us to hold regular classes online and in hybrid mode during Covid 19.

IIMU aspires to take its place among world-class management schools creating global knowledge, and we have already achieved many significant milestones. In this pursuit, IIMU gained AACSB accreditation in November 2018 and has been ranked on the prestigious QS 2022 Master's in Management Rankings and the Financial Times (FT) Masters in Management Ranking 2022. IIMU is now the youngest B-school in the world on both these rankings. Through the efforts of our accomplished faculty, our talented students, and exceptional alumni, we have been able to make rapid progress on our path of continuous growth and innovation.

The Vision 2030 of IIMU focuses on two core areas: high-quality research and student transformation. The institute aims to set a new benchmark in management education by combining excellence in both teaching and research. IIMU is committed to thought leadership in study and creating thought leaders for tomorrow through transformational value-based management education. On the bedrock of our core values, we will continue to scale up over the next decade to build a management institute of international repute. An underlying priority is to instil in our students a sense of commitment as managers to

have a socially responsible impact on expanding their knowledge and their intellectual horizons, so they emerge transformed and prepared to impact the world of business and society at large. We have consciously created a culture that values collegiality and accessibility, with open doors at all levels.

The one-year MBA in Global Supply Chain Management (GSCM) is a unique program that has become more relevant for the post-Covid world. Students learn from academicians and industry practitioners through case studies, simulations, frameworks, and practical live projects. Structured around leadership, innovation, strategy, decision making, and entrepreneurship, this program provides a well-rounded exposure to business management, data analytics and emerging technologies that are severely in demand in the corporate world. The supply chain shocks that started in China in early 2020 after the outbreak of Covid exposed vulnerabilities in the production strategies and supply chains of firms across the world. Bulk of projects that major consultancy firms are called upon to assist in the past two years is in the area of supply chain. This program showcases how diversified production centres and supply networks have evolved rapidly and technology has been a major enabler in this regard. The economic and business environment has become more challenging in recent times, thanks to the traditional barriers to the cross-border movement of goods and people. Further, the environmental impact of logistics has become a matter of concern and firms, who want to do well on the ESG front, are extremely mindful of the emissions caused by the entire supply chain networks. Students in this program are sensitised on all these supply chain challenges, and their attention is drawn to the fact that use of digital technology and data can help manage logistics and supply chain issues better.



# About the Program

India's only One Year MBA in Global Supply Chain Management (GSCM) offers a solid foundation in Management Fundamentals and intensive specialization in GSCM.

The curriculum gives students a solid foundation in management principles and aids them in thoroughly learning about global supply chain management through electives and field-specific courses. To educate students on the most recent advancements in technology, courses on digitalization are also provided. Through real-world projects, students may put their learning into practise.

## Core Management Fundamentals

22 weeks

**Functional Expertise**

## Advanced Business & SCM Understanding

11 weeks

**Advanced Electives & Live Projects**

## Supply Chain Perspective

14 weeks

**SCM Specialization & Live Projects**



# Pedagogy

## 1 Term

- Accounting for Managers
- Business Statistics
- Economics for managers
- Entrepreneurship
- Financial Management
- Managerial Oral Communication
- Written Managerial Communication
- Marketing Management
- Organizational Behaviour
- Strategic Management
- Operations Research
- Advanced Analytics-I
- Supply Chain Management
- Digital Supply Chain Management
- Operations Management

## 2 Term

- Logistics: Operations and Analysis
- Strategic Sourcing & Procurement
- Global Supply Chain Management
- Project Management
- Advanced Analytics- II
- The Internet of Things
- Artificial Intelligence and Future of Work
- B2B Marketing
- Financial Technology
- Digital Healthcare
- Digitalization in Social Sector
- Project

## 3 Term

- Capstone Enterprise Simulations
- General Electives
- Project



# ► Advisory Board

The Advisory Board for Global Supply Chain Management is a group of highly experienced supply chain professionals from some of the leading companies. The purpose of the advisory board is to prepare both current and future managers in the supply chain management domain. In practice, the board will provide insights on strategic initiatives and development plans.



**Mr. Binny Mathews**  
Senior Vice President &  
Group Head of Procurement -  
Infosys Ltd



**Mr. Niraj Ambani**  
Group President -  
Supply Chain Management,  
Reliance Industries Ltd.



**Mr. Paras Mehta**  
Managing Director -  
Accenture Strategy



**Mr. Rizwan Soomar**  
CEO and Managing Director -  
DP World



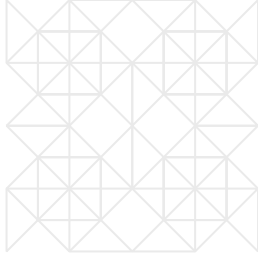
**Mr. Sahil Barua**  
Co-founder - Delhivery



**Ms. Ushasri Tirumala**  
Senior Vice President & General  
Manager - Manhattan Associates



**Mr. Ramesh S. Ramakrishnan**  
Chairman - Transworld Group



## ► Faculties

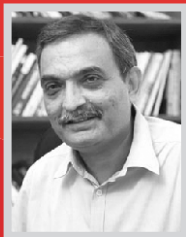
The faculty for Global Supply Chain Management is a group of highly qualified and renowned professors having in-depth knowledge on specific domains which are key to develop the right perspective in the field of SCM. The vast experience and diverse practice regions of these professors does enhance the overall learning value for the course participants.



**Arundhati Bhattacharya**  
Marketing  
Ph.D., Schulich B. School, Canada



**Dina Banerjee**  
Organizational Behaviour  
Ph.D., Purdue University



**Janat Shah**  
Operations Management  
FPM, IIM Ahmedabad



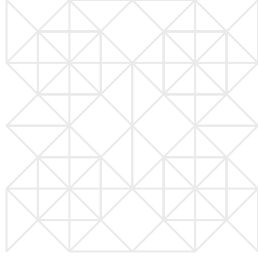
**Lakshman P.S.**  
Strategy & Design  
MBA, Loyola Business School



**Pinkesh Shah**  
Product Management  
Design Leader at Exabeam



**Rajesh Agrawal**  
Finance and Accounting  
CA, ICAI



**Rajesh R Nanapurzha**  
Marketing  
FPM, IIM Ahmedabad



**S. Rajeev**  
Innovation  
MBA, Stanford University



**Shaleen Gopal**  
Business Policy & Strategy  
FPM, IIM Bangalore



**Shankar Prakash**  
Op Mgmt, Quantitative &  
Info Systems  
PGP, ISB Hyderabad



**Sunil Unny Guptan**  
Human Resource Management  
Ph.D., Osmania University



**Suma Damodaran**  
Economics  
FPM, IIM Bangalore



**Ujjwal Das**  
Quantitative Methods  
Ph.D., Northern Illinois



**Venkatraman**  
Supply Chain Management  
PGDM, IIM Calcutta

## ▶ Alumni Speaks



**Prasun Bhansali**  
Solutions Architect -  
Toll Group

“ GSCM program is a unique program with great faculty members; it gave me a wider perspective and tools in my arsenal for the next phase of my corporate life. When I joined IIM Udaipur, a new phase started where I met some brilliant people and cherished my time at IIMU. GSCM program is spring boarded me to grow exponentially in my personal and professional life. The knowledge and perspective I acquired during my time at IIM were unmatched and cannot be described in words. ”



**Anuj Gupta**  
Group Product  
Manager - Flipkart

“ The most valuable takeaway from IIMU has been to develop my ability to see end to end and not just via a single lens of business operations but to take decisions keeping in mind the multiple lenses such as finance, environment, human resource management, legal and compliances other than just keeping in mind regarding the standard business operations or giving technical expertise in silos. All the above points are very valid relevant for overall business growth. Before my MBA, I probably was not as sensitive to all these areas while making decisions, but post-MBA from IIM U, I became more aware of these areas primarily because of case studies. The course highlighted the importance of multiple facets while making business decisions and helped me in developing an end-to-end holistic approach towards decision making. ”



**Koshika Sharma**  
Head of Product -  
Medoplus Services  
Private Limited

“ IIMU is an institution that lays a lot of stress on creating a vision for oneself apart from strong academics. I joined IIMU after completing a post-graduation in Fashion Technology and years of experience in product merchandising. I wanted to understand how the business works, how decisions are made, and how the supply chain operates. IIMU provided me with the tools and knowledge to understand business and inculcated a multidimensional thinking habit as part of the teaching approach. My journey at IIMU prepared me to analyze problems of business considering different aspects of the organization, be it people management, technology, financial or strategic. I believe anybody joining the IIMU program should not look at just the academic aspect but also try to make it more of a transformative journey. ”



**Shivam Chugh**  
Strategy &  
Consulting Analyst -  
Accenture Strategy

“ The ability to think on your feet is one of the many lessons that IIM U- GSCM taught me. The course curriculum prepares you to navigate the complexities of organizational cultures and dynamics with ease. It is a transformational journey that transforms a person from average to an achiever over just one year. Moreover, as it is said, we cannot always control the outcome, we can only plan the journey, and if one enjoys the journey, results will follow automatically.

For our batch, the journey was unique and adventurous both at the same time. When the world around us was in Covid chaos, we gathered the courage to do an MBA, and that too in virtual mode. In those unprecedented times, it was the faculty force, director, and the institute that gave us the courage and strength to take the risk and go ahead with the transformational journey at IIM U in the field of Supply chain. Furthermore, with complete confidence, I can state that it has been the best decision of my life so far. As an outcome, I am now a management consultant at Accenture Strategy from being a construction professional. ”



**Gautam Hardikar**  
Sr. Manager,  
Mahindra Group

“ When selecting an MBA program, I had 2 key parameters in my mind - a program with a focus on supply chain and one which can help me transition to the next role in my career. The GSCM program at IIM Udaipur was among the top programs which not only fit my criteria but also offered a unique curriculum consisting of an internship and an international exposure. The strength of the program lies in the ecosystem of learning and the expertise in supply chain which empowers the students to mould their careers along their desired path. Driven by strong industry collaboration, a widening alumni base and academic excellence, I am confident this program will achieve many milestones and enrich students with the right skills for the future.

As I look back to the moment I finally decided to join the program, I feel nothing but happy and proud to have taken the step and truly thank the institution for providing me with an experience I will cherish all my life. ”

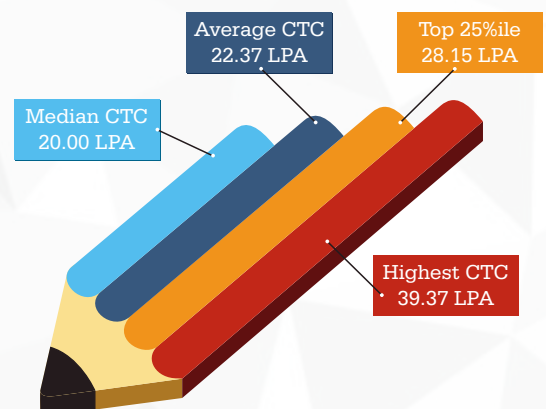
## Last Season's Highlights

- IIM Udaipur welcomed prominent recruiters like Accenture Strategy & Consulting, Adani, Allcargo Logistics Ltd, Berger Paints, Biocon, Bristlecone, Cognizant, DP World, Genpact, Infosys, Manhattan Associates, Mphasis, Publicis Sapient, Quantiphi, Reliance Retail, Sobha Realty, Tech Mahindra, The Math Company and Trukker.
- 100% of MBA-GSCM students, who opted for campus placements, were placed through campus-generated opportunities.
- 23 recruiters extended offers to MBA-GSCM students at IIM Udaipur.
- Roles were offered across various domains like Analytics, Consulting & Strategy, General Management, Information Technology, Operations/Supply Chain Management (SCM), Product Management and Project Management.
- Highest maximum earning potential :  
Rs 39.37 lakhs per annum.
- Average maximum earning potential :  
Rs 22.37 lakhs per annum.
- Median earning potential :  
Rs 20 lakhs per annum.

## Classification Based on Functions

Batch of 2023-24

Sector	Average CTC Offered
Analytics	6
Consulting & Strategy	23
Operations/Supply Chain Management (SCM)	15
Product Management	1
Sales & Marketing & Business Development	4
Total	49



# Class Summary

**59** Batch Strength

**5 years**

Average Work Experience

**6** Women Students

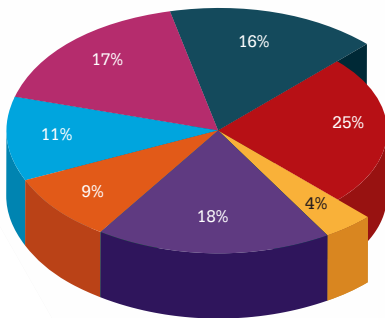
**53**

Men Students

**28 years**

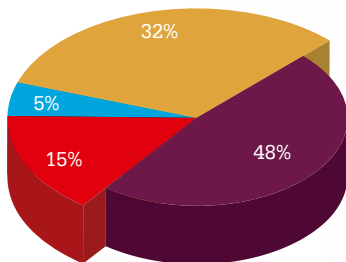
Average Age

Work Experience by Industry



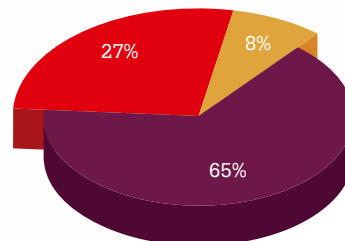
- Manufacturing
- Govt.
- BFSI
- FMCG/Retail/E-commerce
- IT/ITES
- Others (Edtech/Research/Entrepreneur)
- Consulting

Age Profile



- 24-26 Year
- 27-28 Year
- 29-30 Year
- 30+ Year

Duration of Work Experience



- 3-5 Years
- 5-7 Years
- 7+ Years

## ► Pre - MBA Companies

 accenture

 amazon

 ANAROCK  
VALUES OVER VALUE

 ASTRAL  
PIPES

 Coca-Cola  
Hindustan Coca-Cola  
Beverages

 Cognizant

 Deloitte.

 emami\*

 Godrej | GODREJ & BOYCE



 GSPC

 HCL

 HINDUSTAN ZINC  
Zinc & Silver of India



 Infosys

 JINDAL  
STEEL & POWER

 JSW



 LARSEN & TOUBRO



 MARUTI  
SUZUKI



 Mercedes-Benz

 oppo

 TATA STEEL

 Tech  
Mahindra

 Uber

 vedanta  
transforming for good

 virtusa



 WELSPUN



## ► Live Projects

### ► What does the Company get?

600+ hours of work in group of three students by Batch 2023-2024 without any cost to company. Weekly discussion for an hour with industry representatives for gauging the project's progress and further discussions

### ► What are we expecting?

Holistic exposure to real-life problem scenarios being faced by various firms in the industry. Involvement of a faculty member in each project to provide suitable expertise.

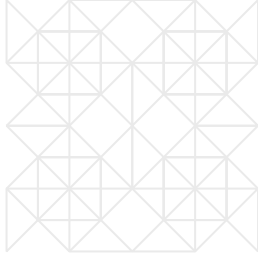
#### Some major live projects topic includes:

- Using 4<sup>th</sup> generation tech like Blockchain application/Machine learning for cost analysis, demand forecast, inventory management, setting spare part distribution business model and optimal planning models for manufacturing through simulation
- Impact assessment and planning simulation of Various industrial standards and rules on warehousing and logistics like: E-Waste management rules, vehicle scrappage etc.
- Managing product mix capacity load in tier 3 cities services with time series analysis
- Creating a sustainable ecommerce model for efficient Battery Waste Management in India



Global Tech





## ► Industry Interaction: Captain Series

Disruptive technologies are those that significantly alter the way we live and work. They have the potential to cause major disruptions in businesses and industries, and digitalization is one of the most disruptive technologies of our time. In this Captain Series we bring forth industry experts to shed light on how disruptive technologies have impacted business operations.



**Mr. Abhishek Aditya**  
Director,  
Supply Chain Management  
McCain Foods



**Mr. Rohit Jaiswal**  
Co-founder  
Bombay Shaving Company



**Mr. Paras Mehta**  
Managing Director  
Accenture Strategy



**Mr. Mukund Vasudevan**  
Managing Director  
Moglix (Mogli Labs India Pvt Ltd)



**Mr. Vibhu Goenka**  
Vice President  
EXL Analytics



**Mr. Prince Kumar**  
Supply Chain Program Manager |  
Lead  
Thoucentric



**Mr. Vipul Mishra**  
Director  
HCL Technologies



**Mr. Koushik Roy**  
Regional Head of Solution  
Engineering and Pricing - IMEA  
A.P. Moller - Maersk



**Mr. Abhinav Sinha**  
Head of Procurement – Services  
(Logistics, Contract Mfg,Media)  
& Indirect Materials  
Nestle



**Mr. Binny Mathew**  
Head of Global Procurement  
Infosys



**Mrs. Pragya Singh**  
Associate Director PepsiCo.  
PepsiCo



**Mr. Binny Dawson**  
Head Talent Management & L&D  
ETG World



**Mr. Sudipta Lahiri**  
Head Of Engineering  
and Products  
Nimble Work



**Mr. Balaji Thiruvengadam**  
Chief Technology Officer  
FarEye



**Mr. Raghu Polisetty**  
Senior Managing Director,  
Accenture Strategy & Consulting,  
Global Lead - Accenture  
Capability Network  
Accenture



**Mr. Sahil Nayar**  
National Head -  
Early Careers Recruiting Team  
KPMG



**Mr. Murali Mohan**  
Product & Services Head,  
Healthcare  
Bosch Global Software Technologies

# ▶ Profiles of GSCM Alumni

Profile	Organization
<b>Consulting</b>	
Engagement Manager	EY
Management Consultant	Accenture Strategies
Principal Consultant	Manhattan Associates
Supply Chain Analyst	McKinsey & Company
Manager	PwC
<b>E-Commerce</b>	
Senior Program Manager	Amazon
Senior Manager	Flipkart
Cluster Head	Udaan
Regional Head	Zomato
<b>IT</b>	
Vendor Operations Manager, Engineering	Google, Hyderabad
Strategic Account Partner	HCL
Manager - Demand Planning	Genpact
Solutions development manager	Delhivery
<b>Logistics</b>	
Manager - Network and Supply chain engineering	Kuehne + Nagel
Associate Consultant	OM Partners
<b>Manufacturing</b>	
DGM Sourcing	Cummins
Manager - Supply Chain and Demand Planning	Mahindra Rise
Service Supply Planning Manager	Tesla
<b>Pharma</b>	
Senior Manager- Supply Chain & Operations Excellence	Emcure Pharmaceuticals
Director Operations	IKS Health
Senior Manager- BD	Strides Pharma
<b>Retails</b>	
Manager	Reliance Retail
Associate Product Manager	Walmart
Lead Manager	Target
Deputy Manager - Contract Logistics	Future Group
<b>Digital</b>	
Senior Manager- Digital Strategy & Transformation	Mahindra & Mahindra Ltd
Digital Supply Chain consultant	Michelin
Senior Consultant	O9 Solutions

# ► Centre for Excellence- GSCM

The Centre for Supply Chain Management (CSCM) was established in order to facilitate, nurture and sustain a conducive environment for thought leadership in the domain of supply chain management.

Organization across the globe are experiencing major challenges to their supply chain and this has only been accentuated in the last 2 years by the pandemic. It is imperative that organizations quickly innovate their business models to make their supply chains more agile and resilient to future disruptions. It is in this extremely challenging environment that IIMU aspires, in the immediate term, to develop business leaders through the one-year MBA program in Global Supply Chain Management. The larger objective is for IIMU to contribute significantly in making the country more competent and competitive in supply chain

The role of the CSCM is to facilitate the integration of theoretical concepts and modern methods through the collaborative efforts of academicians, practitioners from the industry and policy makers.

## ► Vision

- To develop thought leaders in the domain of supply chain management.
- To contribute significantly, through academics and research, in making India a Supply Chain power-house.

## ► Mission

To be the institute of pre-eminence for learning and practicing contemporary supply chain concepts and theories as applicable to business management.

## ► Areas of focus

- The one year MBA Program in Global Supply Chain Management: The focus of CSCM will be to ensure that the program remains at all times appropriate to the needs of Industry. For this to be achieved, one of the main responsibilities of the Centre is to enhance collaboration with Industry at various levels such as curriculum improvements, guest sessions both as part of various supply chain courses as well as outside the courses, through involving our students in interesting and challenging projects that are an integral part of the program, by participating in events that are organized and finally by recruiting our students and offering them roles that are appropriate to their competencies.
- Research in the area of Supply Chain: The CSCM aspires to promote and facilitate research in supply chain that would be meaningful from an academic as well as industry perspective.

## Operations

The Centre shall have a Centre In-charge who will have overall responsibility for the effective functioning of the Centre. The Centre In-charge shall provide updates to the Dean-Programme and the Director, twice a year and shall conduct an open house meeting once a year. The operating structure of the CSCM is:

Position/ Role	Current Occupants
Centre Head for CSCM defining and driving the Centre's objectives	R. Chandrasekhar
Research Resources	IIMU has an enviable group of faculty members many of whom have done extensive research in this domain. Other resources required would be project specific and will be made available.
Faculty involved with CSCM as professor of practice	Prof. Shankar Prakash

## Advisory Board

The CSCM has an advisory board currently consisting of 7 members from the industry. The Centre is guided by the Advisory Board with regard to priorities and strategic direction. The Advisory Board shall meet twice a year.

## Funds

Operationally, the CSCM will be a cost centre and looks to the 1-year, fulltime MBA programme in GSCM and other specialized MDP initiatives, for generating revenue that will support the activities of the CSCM. The CSCM will assist in obtaining financial support from Industry for the research projects that IIMU wishes to undertake. From the perspective of Infrastructure requirements, the Centre shall be supported by the institute.



# ► Recruitment Process

IIMU's Corporate Relations Team of dedicated professionals oversees the recruitment process. Under their supervision, the Student Corporate Relations Committee facilitates all interactions with the companies. A Relationship Manager is appointed to be the key point of contact with each company.

We encourage companies to conduct their presentations and interviews in person on campus. When this is not practical, Skype, video-conferencing and telephonic facilities are available.

## ► Final Placements

Recruitment starting in November

### ► Pre-placement Presentations

Companies have the option of using a pre-placement presentation to give students information about their business, vision, work culture and the roles and opportunities available, followed by a Q&A session.

### ► Placement Process

Interested students apply to the company and submit their resumes through the Student Corporate Relations Committee. The selection process generally consists of resume-based shortlisting and one or more rounds of personal interviews. Offers, including details of role, location, compensation **and other relevant terms and conditions**, must be conveyed to the candidate through the Student Corporate Relations Committee. The placement process is governed by the Institute's placement rules.

### ► Post-placement Process

Once a company has made an offer as part of the campus placement process, a candidate is bound to accept/reject the offer within a stipulated time frame. When a candidate accepts an offer, he/she automatically opts out of the placement process and ceases to be part of the pool of candidates available to companies.

The candidates are made the offer conditional on their successful completion of the course. The HR managers at the respective companies then take over to guide candidates through the induction and joining process.



## Corporate Partners Include:





## ▶ Batch Student Profiles



**Abhilash Sharma**

- ▶ **Industry / Domain**
  - Manufacturing
- ▶ **Number of years of Experience**
  - 4.9 yrs
- ▶ **Previous employer**
  - Hindustan Coca-Cola Beverages Pvt. Ltd.
- ▶ **Summary**
  - 4.5+ years of experience in managing cross-functional teams and implementing projects in the FMCG industry. Expertise in project execution, budgeting, process improvement, procurement, vendor management, negotiation and operations planning (production and maintenance).



**Adarsh Kumar**

- ▶ **Industry / Domain**
  - Metals and Mining
- ▶ **Number of years of Experience**
  - 3.1 yrs
- ▶ **Previous employer**
  - Vedanta
- ▶ **Summary**
  - 3+ years of experience as an Operations and Electrical maintenance engineer in India's largest Zinc-Lead mining company. Handled SAP MM Module, Asset Optimisation. Expertise in Resource Planning, Manpower, Stakeholder and Inventory Management. Licensed as Class A and UG Electrical Supervisor by EID. Certified with Six Sigma Green Belt, completed 5+ CAPEX and Digitalization projects.



**Aditya Rudroj**

- ▶ **Industry / Domain**
  - IT/Engineering Services
- ▶ **Number of years of Experience**
  - 4.8 yrs
- ▶ **Previous employer**
  - Tech Mahindra
- ▶ **Summary**
  - 4.8 years of experience in Mechanical design with expertise in 3D part and assembly modelling, documentation, problem-solving, procurement, process optimization, standardization, and managing projects for global leaders in Hydraulic and Structural Industries across North America contributing to multiple project launches and expanding the company's market portfolio.



**Aditya Sharma**

- ▶ **Industry / Domain**
  - Shipping, Maritime and Logistic
- ▶ **Number of years of Experience**
  - 5 yrs
- ▶ **Previous employer**
  - 3rd officer on commercial ships
- ▶ **Summary**
  - Goal-oriented professional with 5 years of International operational experience in shipping and logistics, specializing in gas clients. Expertise in Global supply chain management, Process improvement, and Distribution operations. Proven ability to Crises management, Inventory management, Risk analysis, and Safety management systems, ensuring efficient and sustainable service delivery.



**Akash Priyadarshi**

▶ **Industry / Domain**

- Oil and Gas

▶ **Number of years of Experience**

- 3.6 yrs

▶ **Previous employer**

- Larsen and Toubro

▶ **Summary**

- 3.6 years experience as Assistant Manager in Oil and Gas EPC sector in QA/QC dept. Worked in DFCU Project (India's largest Oil and Gas Project ~12k Crores). Have experience in Quality Control, Vendor management, TPIA and Inspection coordination. Quick-learner, Good with numbers, stats and data interpretation.



**Akram Yahiya Khan**

▶ **Industry / Domain**

- Trade/Export

▶ **Number of years of Experience**

- 3.5 yrs

▶ **Previous employer**

- Golden Heights Corporation.

▶ **Summary**

- 3.5 years of experience in procurement and management, have excelled in optimizing procurement networks, enhancing supply stability, and boosting revenue by 30% at GHC. Initiated innovative trade routes, reduced waste, and expanded market reach. As a founding member of Robomakers-tech, spearheaded strategic marketing and sales, achieving a net profit of 25L per year.



**Akshay Thute**

▶ **Industry / Domain**

- E-Commerce/ Foodtech

▶ **Number of years of Experience**

- 3.5 yrs

▶ **Previous employer**

- 10CLUB, Eatclub Brands

▶ **Summary**

- 3.5 years in E-commerce & FoodTec, excelling in growth strategy, pricing models, statistical demand forecasting, and ad campaign optimization, achieving significant revenue gains. Proven expertise in optimizing pricing and inventory management on Amazon and Flipkart, leveraging AI tools and strategic analysis to boost revenue and contribution margins.



**Ansuman Sahu**

▶ **Industry / Domain**

- Manufacturing

▶ **Number of years of Experience**

- 6 yrs

▶ **Previous employer**

- Victor Reinz India Pvt Ltd

▶ **Summary**

- 6 years in Automobile Tier-1 manufacturing & OEM, I excel in program/project management, new product development, application engineering, vendor evaluation, and strategic sourcing. Managed E2E Product development of automobile parts from Concept to launch. Designed and implemented 7+ R&D testing lab equipment for Functional & durability testing.



**Anshuman Singh**

- ▶ **Industry / Domain**
  - Shipping and Logistics
- ▶ **Number of years of Experience**
  - 4.6 yrs
- ▶ **Previous employer**
  - MSC Mediterranean Shipping Company S A
- ▶ **Summary**
  - 4.6 years work experience as Operation Manager and Logistics Coordinator. Proven Expertise in Pro-active Problem Solving, Strategic Planning, Stakeholder Management, Inventory Management and Warehousing, Crisis Management, Process Improvement and Leadership under duress.



**Archit Malik**

- ▶ **Industry / Domain**
  - Oil & Gas /Logistic Operation
- ▶ **Number of years of Experience**
  - 4.1 yrs
- ▶ **Previous employer**
  - Liquiconnect Pvt Ltd, Sabarmati Natural Gas Ltd (A JV of GSPC & BPCL)
- ▶ **Summary**
  - With 4+ years in Operations and Project Management as Head of Operations and Co-founding Team Member at Liquiconnect Pvt Ltd, managed supply chain and product development for transportation clients. Formerly Executive Engineer at GSPC Group's SGL Ltd, handled gas transmission projects. Proficient in SAP MM, Data Analytics, SCADA & DCS, Power BI, and advanced Excel.



**Ashish Sharma**

- ▶ **Industry / Domain**
  - BFSI
- ▶ **Number of years of Experience**
  - 3.5 yrs
- ▶ **Previous employer**
  - Indian Bank
- ▶ **Summary**
  - Over three years of experience in the banking and finance industry within a public sector bank, developed expertise in various banking operations, including customer relations, credit appraisal, financial inclusion, digital banking, and recovery. Demonstrated leadership in financial services, particularly in loan disbursement, risk assessment, and financial inclusion campaigns.



**Ashwin Vijay Band**

- ▶ **Industry / Domain**
  - E-Commerce
- ▶ **Number of years of Experience**
  - 5 yrs
- ▶ **Previous employer**
  - Amazon
- ▶ **Summary**
  - 5 years of experience at Amazon in Last Mile Operations and quality management. Expertise in optimizing delivery processes, leading teams of up to 15 members, and managing diverse stakeholders. Successfully delivered projects across FE, EU, and NA regions. Trained 100+ new hires, implemented process improvements, and utilized data analysis for enhanced efficiency and customer satisfaction.



**Ayush Sabal**

- ▶ **Industry / Domain**
  - Manufacturing
- ▶ **Number of years of Experience**
  - 3.25 yrs
- ▶ **Previous employer**
  - Tata Steel Ltd.
- ▶ **Summary**
  - 3.25 years of work experience in Steel Making & Manufacturing Industry. Designed & developed equipment for different steel making units. Expertise in Product design, Design calculations, Analysis & Validation, Project management, digitization & Resource planning.



**Ayush Tomar**

- ▶ **Industry / Domain**
  - IT / Analytics services
- ▶ **Number of years of Experience**
  - 3 yrs
- ▶ **Previous employer**
  - Cognizant
- ▶ **Summary**
  - 3 years of work experience as an associate in the IT industry. Worked on 3 insurance-based projects. Expertise in data migration, enhancement, development, unit testing, and database management system. Significant experience working on agile methodology and catering to clients' dynamic requirements.



**Bala Pavan Thanay Ramineni**

- ▶ **Industry / Domain**
  - Ed-Tech
- ▶ **Number of years of Experience**
  - 4.3 yrs
- ▶ **Previous employer**
  - ARK Infosolutions
- ▶ **Summary**
  - 4.3 years of experience in the Ed-tech industry in Business Development, Sales, SaaS, and Client & Account management. Expertise in CEO-level stakeholder management, developing and executing marketing strategies, and streamlining processes. Adept at analyzing data, identifying areas for improvement, and executing impactful solutions to enhance operational efficiencies and customer satisfaction.



**Barnik Das**

- ▶ **Industry / Domain**
  - Manufacturing
- ▶ **Number of years of Experience**
  - 4.11 yrs
- ▶ **Previous employer**
  - Equitron Medica Private Limited
- ▶ **Summary**
  - 4.11 years of Research & Development experience in the manufacturing industry, specialising in problem analysis, 3D modelling, design simulation, forecasting, procurement, and project execution. Led an R&D project, completed 4+ projects, monitored 100+ design modifications, and was a core member of the Kaizen Committee.



**Bharadwaj Mudadla**

- ▶ **Industry / Domain**
  - Manufacturing
- ▶ **Number of years of Experience**
  - 3.5 yrs
- ▶ **Previous employer**
  - Molbio Diagnostics Private Limited
- ▶ **Summary**
  - 3.5 years of work experience in Quality Assurance, Quality control and New product development in Medical equipment manufacturing. Lean Six Sigma Green Belt certified professional with expertise in Production, implementing Testing methodologies, client management and SAP S/4HANA(OM module). Led cross-functional team of five for Vendor evaluations as ISO-certified QMS Auditor.



**Bharadwaj Varma Addala**

- ▶ **Industry / Domain**
  - Manufacturing
- ▶ **Number of years of Experience**
  - 4.5 yrs
- ▶ **Previous employer**
  - Suryamitra Exim Pvt. Ltd.
- ▶ **Summary**
  - 4.5 years of experience in manufacturing industry,ceo level stakeholder engagement, packaging and vendor management,lead of team of 6,cross functional interaction with different departments, problem solving and improved operational efficiency.



**Bhavana Suresh**

- ▶ **Industry / Domain**
  - IT / Analytics Services
- ▶ **Number of years of Experience**
  - 3.33 yrs
- ▶ **Previous employer**
  - Infosys
- ▶ **Summary**
  - 3.4 years of experience in Quality Engineering within IT Industry. Proficient in DevOps and Agile methodologies and implementing quality assurance in Retail operations management through automation, strategic planning, data analysis and RCA for global client. Expertise in client collaboration across customer-facing and cross-functional teams guaranteeing operational efficiency and user satisfaction



**Chaitany Vatsa**

- ▶ **Industry / Domain**
  - Automobile
- ▶ **Number of years of Experience**
  - 4.7 yrs
- ▶ **Previous employer**
  - Maruti Suzuki India Limited
- ▶ **Summary**
  - 4.7 years of experience in after sales operation management, stakeholder management, network expansion, customer handling, service marketing, forecasting and undertaking digital transformation in India's top automobile manufacturer. Headed AP & Telangana rural service operations by leading 300+ channel partners and improved the performance using Lean techniques to achieve 38% YOY business growth.



**Daksh Jain**

- ▶ **Industry / Domain**
  - Construction
- ▶ **Number of years of Experience**
  - 5.5 yrs
- ▶ **Previous employer**
  - L&T Construction
- ▶ **Summary**
  - 5.5+ years of experience in construction industry with experience in operations management , project planning & execution, manpower & stakeholder management. Proud to be a part of the team of Atal Setu bridge & Chennai metro phase 5 project.



**Deboleena Chanda**

- ▶ **Industry / Domain**
  - IT
- ▶ **Number of years of Experience**
  - 5.5 yrs
- ▶ **Previous employer**
  - Accenture
- ▶ **Summary**
  - 5+ years of experience in SAP Security and Governance,Risk,Compliance(GRC). Experienced in Agile methodology under Scrum framework for seamless project implementation. Expertise in risk analysis, incident response ,mitigation and stakeholder management. Worked with global clients ensuring 100% compliance of system GDPR increasing operational efficiency and automating workflows.



**Deepanshu Patra**

- ▶ **Industry / Domain**
  - Banking / Financial Services
- ▶ **Number of years of Experience**
  - 4.17 yrs
- ▶ **Previous employer**
  - Klub Works Private Limited
- ▶ **Summary**
  - 4+ years of experience in Accounts, Payroll and Finance while closely working with operations. Expertise in founder and investor-level stakeholder management, budgeting, team management and cost reduction strategies.



**Dinakar Karra**

- ▶ **Industry / Domain**
  - Information Technology
- ▶ **Number of years of Experience**
  - 3.4 yrs
- ▶ **Previous employer**
  - Uber
- ▶ **Summary**
  - With 3+ years in risk management and community operations within IT and crypto FinTechs, I excel in global stakeholder management, complex issue analysis, and project execution. Proven expertise in fraud management, process re-engineering, and client success, achieving high CSAT scores and efficiency improvements.



**Himanka Ghosh**

▶ **Industry / Domain**

- Education

▶ **Number of years of Experience**

- 3.11 yrs

▶ **Previous employer**

- Aakash Educational services Ltd., Career Point (Kota) Ltd., WI-fY Academy, Valsad

▶ **Summary**

- About 4 years of work experience in Ed-Tech as Faculty Mentor & Operations Executive successfully guiding students, leading teams, scaling operations, and competition analysis, serving 2400+ students. Demonstrated expertise in business development, quality, vendor, & logistics management worth 35 lakhs and spearheaded projects leveraging BI and analytics extensively.



**Jacob Chacko**

▶ **Industry / Domain**

- Technology consulting/Engineering services

▶ **Number of years of Experience**

- 5.1 yrs

▶ **Previous employer**

- L&T technology services

▶ **Summary**

- 5+ years of work experience as consultant in Engineering services sector, with expertise in project planning, concept development, problem solving, client collaboration, and continuous improvement. Managed and delivered multiple projects with complete ownership from concept to deployment.



**Jay Deshpande**

▶ **Industry / Domain**

- Pharma & Biotech Manufacturing

▶ **Number of years of Experience**

- 5.4 yrs

▶ **Previous employer**

- Alfa Laval India Pvt. Ltd.

▶ **Summary**

- 5+ years of experience and growth in process and product engineering, project management, with specific focus on improving customer experience in Oil & Gas and Pharma and Biotech industry. Adept in Internal and external stakeholder management and collaboration to achieve organizational goals with a result oriented approach by identifying synergies.



**Jeyashree B**

▶ **Industry / Domain**

- Healthcare

▶ **Number of years of Experience**

- 5.7 yrs

▶ **Previous employer**

- Mfine, Qua Nutrition, Ethiraj college, 1to1help

▶ **Summary**

- 5 + years of experience in delivering customized diet solutions to over 8,000 clients, achieving high satisfaction and retention rates. Executed learning and development initiatives through seminars and NGO activities. Collaborated with cross-functional teams for product innovation and fostered strategic B2B partnerships. Expertise extends to operations efficiency, team management, customer acquisition, and CRM ensuring streamlined processes and exceptional service delivery.



**Karan Dhir**

- ▶ **Industry / Domain**
  - Oil / Energy / Petroleum
- ▶ **Number of years of Experience**
  - 4.6 yrs
- ▶ **Previous employer**
  - Indraprastha Gas Limited
- ▶ **Summary**
  - Lean Six Sigma Green Belt certified professional with 4.5 years of experience managing end-to-end supply chains across various functions such as Operations & Maintenance, Electrical, and HR in the Energy Sector. Excelled in Vendor management, stakeholder management, SAP MM Module, negotiations, MIS & data analysis, inventory management, and procurements.



**Kasthuri P I**

- ▶ **Industry / Domain**
  - Oil and Gas
- ▶ **Number of years of Experience**
  - 3.5 yrs
- ▶ **Previous employer**
  - L&T Hydrocarbon Engineering
- ▶ **Summary**
  - 3.5 years of experience in Oil and Gas (EPC) company as Assistant Manager in QA/QC department. Expertise in managing various stakeholders like Third party inspection agency, vendors, client and site team for the inspection and quality clearance of instrumentation packages. Worked in a major refinery project for the clients HPCL and EIL.



**Ketan Kushwaha**

- ▶ **Industry / Domain**
  - Maritime Shipping & Logisitcs
- ▶ **Number of years of Experience**
  - 5.4 yrs
- ▶ **Previous employer**
  - Meiji Marine Service (MMS) Ship Management India Pvt Ltd.
- ▶ **Summary**
  - Operations engineer with 5+ years of international experience in managing global marine operations. Managed shore side procurement and logistics operations for ships navigating in trade routes spanning 21 countries .Skilled in inventory management, procurement & vendor management, leadership & crisis management, operations management & process improvement, and project management.



**Mohit Verma**

- ▶ **Industry / Domain**
  - Manufacturing
- ▶ **Number of years of Experience**
  - 4 yrs
- ▶ **Previous employer**
  - OPPO Mobiles India Pvt. Ltd.
- ▶ **Summary**
  - A competent, creative & accomplishment driven professional offering over 4 years of experience from concept to launch in Product Engineering, Quality & Manufacturing Operations across the Consumer Durable domain.





**N Sreekant Patnaik**

➤ **Industry / Domain**

- Infrastructure

➤ **Number of years of Experience**

- 4.8 yrs

➤ **Previous employer**

- Larsen & Toubro Limited

➤ **Summary**

- 4.8 years of experience in the supply chain and project management domain. Managed supply chain of various items and procured material worth INR 12 bn. annually. Skilled in vendor management, procurement, and project operations, and collaborated with cross-functional teams for profitability improvement.



**Nimit Agrawal**

➤ **Industry / Domain**

- Tech Consulting

➤ **Number of years of Experience**

- 3.3 yrs

➤ **Previous employer**

- Deloitte

➤ **Summary**

- 3+ years of techno-functional experience in a Big4 consulting firm configuring third-party risk management procurement tools for the financial services industry. Proficient in designing, configuring, testing, and deployment of TPRM tools. Skilled in problem-solving, agile/scrum methodology, requirements gathering, and client management.



**Prabal Kumar Shrivastava**

➤ **Industry / Domain**

- Marine Engineering Consulting

➤ **Number of years of Experience**

- 3 yrs

➤ **Previous employer**

- Conceptia Software Technologies Pvt Ltd

➤ **Summary**

- 3 years of experience in Procurement, Planning & Designing in Marine Engineering Services. Expertise in Director level stakeholder management, financial budgeting and problem-solving skills. Managed & delivered 8 Maritime Defence Projects for clients.



**Pramod Karanth**

➤ **Industry / Domain**

- IT / Analytics services

➤ **Number of years of Experience**

- 4.7 yrs

➤ **Previous employer**

- HCL tech, L&T technology services

➤ **Summary**

- 4+ years of experience in New product development, Design and development of electromechanical products, Vendor qualification, Validation of new products, Client Management, problem-solving skills, and consistently contributing to operational efficiency. Managed and supported the delivery of 3 Projects for ABB and 2 Projects for Schneider Electric.



**Pranav Sahay**

▶ **Industry / Domain**

- IT / AI Products

▶ **Number of years of Experience**

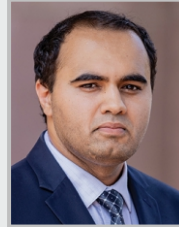
- 5.8 yrs

▶ **Previous employer**

- Wipro Limited

▶ **Summary**

- 5.8 years of experience in IT Business process automation, Migration, and Application management with a focus on application development and management for multiple clients to enhance operational efficiency and client satisfaction. Demonstrated experience in end-to-end application automation, co-lead team to successfully deliver 2 critical automation projects and experience in working on agile methodologies ensuring streamlined operation.



**Prateek Dubey**

▶ **Industry / Domain**

- Engineering Services

▶ **Number of years of Experience**

- 5.25 yrs

▶ **Previous employer**

- 1) Air Concept 2) SD Central Supply Solution

▶ **Summary**

- 5+ years of experience in the Utility sector spanning domains such as Project Management, Operations and Maintenance, Inventory Management, and QA/QC. Expertise in Project planning and execution, Operational Excellence, and Stakeholder Management. Managed a diverse portfolio of projects for large commercial and non-commercial clients worth Rs 16.5 Cr.



**Prathamesh Bendre**

▶ **Industry / Domain**

- Manufacturing

▶ **Number of years of Experience**

- 5 yrs

▶ **Previous employer**

- Welspun India

▶ **Summary**

- 5 years of work experience in the manufacturing sector with expertise in Supply chain management and Manufacturing operations, merchandising, sourcing, vendor management, workforce management, strategy implementation, and process optimization, with a focus on forging healthy customer relationships and smoothening in-house operations



**Prudhvi Raj Gajjala Konda**

▶ **Industry / Domain**

- IT

▶ **Number of years of Experience**

- 3.4 yrs

▶ **Previous employer**

- Accenture Solutions

▶ **Summary**

- 3.4 years' experience as Operations and Maintenance Engineer in IT Applications related to Accounts Receivable, Accounts payable and Order management. Managed and mentored teams to develop problem-solving, critical thinking, and ensuring efficient operations and exceeding client expectations. Expertise in operational improvement of a Finance project for renowned automobile client. Published research paper in IJIRSET Journal for design development of helmet visor for effective vision.



**Rahul Kumar Singh**

- ▶ **Industry / Domain**
  - Shipping, Maritime and Logistic
- ▶ **Number of years of Experience**
  - 5.1 yrs
- ▶ **Previous employer**
  - MMS Ship Management (India) Pvt. Ltd.
- ▶ **Summary**
  - With 5+ years of experience as an Operations and Procurement Engineer in shipping, maritime, and logistics. Expertise includes project management, inventory management, cost reduction, efficiency improvement, risk analysis, and safety management systems. Additionally optimized global last-mile delivery costs for a container distribution business as an Operations Executive.



**Rahul Pinjan**

- ▶ **Industry / Domain**
  - Manufacturing
- ▶ **Number of years of Experience**
  - 5.7 yrs
- ▶ **Previous employer**
  - Jindal Steel and Power; NLMK India Service Center Pvt. Ltd.
- ▶ **Summary**
  - 5.5+ years of experience in Operations and Maintenance in the manufacturing industry with expertise in business excellence, team leadership, and cost control. Improved plant availability and productivity through techniques like TPM and Kaizen. Spearheaded projects increasing revenue and reducing costs. Managed diverse teams and ensured adherence to safety protocols.



**Rajat Shirshuddhe**

- ▶ **Industry / Domain**
  - Ed-tech
- ▶ **Number of years of Experience**
  - 4 yrs
- ▶ **Previous employer**
  - BYJU's
- ▶ **Summary**
  - L&D specialist with 4 years in a high-pressure e-learning startup, adept at process improvement and stakeholder management responsible for cost cutting, increasing operational efficiency, optimizing training process and enhanced employee performance. Responsible for training 250+ employees with cross functional collaboration. Expert in developing comprehensive training programs and conducting needs assessments.



**Rakesh Sharma**

- ▶ **Industry / Domain**
  - Quick Commerce - Supply Chain
- ▶ **Number of years of Experience**
  - 4.5 yrs
- ▶ **Previous employer**
  - OWN Startup
- ▶ **Summary**
  - 4.5+ years of diverse experience which includes founding & scaling up a startup and managing Operations & inventory at Milk processing plant. Expertise in CXO level stakeholder management, business development, team management, negotiation, financial modelling, budgeting & problem-solving skills. Successfully generated a topline of INR 8.5Mn within a year in the quick commerce retail market.



**Rohit Kanisseri**

- ▶ **Industry / Domain**
  - Manufacturing
- ▶ **Number of years of Experience**
  - 4.5 yrs
- ▶ **Previous employer**
  - Godrej & Boyce Mfg Co Ltd
- ▶ **Summary**
  - 4.5 years of experience in Technology & Design function with focus on warehouse solution design and design automation. Involved in solution design & optimisation, automation tool creation, productivity & process improvement, dealer training & engagement, cross-functional teams & new product development.



**Sandeep Reddy P.**

- ▶ **Industry / Domain**
  - IT / Consulting
- ▶ **Number of years of Experience**
  - 4.8 yrs
- ▶ **Previous employer**
  - Cognizant technology solutions
- ▶ **Summary**
  - 4.8 years of experience in project management and client relationship management handled a team of 12 members, end to end operations for pilot project, effectively delivering on KPI's for the client. Proficient in data analytics, digital campaign management, real time problem solving and critical thinking.



**Sankhadeep Saha**

- ▶ **Industry / Domain**
  - Manufacturing
- ▶ **Number of years of Experience**
  - 5.5 yrs
- ▶ **Previous employer**
  - Vedanta Limited, Lanjigarh
- ▶ **Summary**
  - 5.5 years in the Manufacturing Industry with significant expertise in Operations & Maintenance, Procurement, Logistics, Stakeholder/Vendor/material/Inventory Management, Operational Excellence (5S, Six Sigma) & Asset Optimization. Proficient in SAP HANA with a strong track record of optimizing plant inventory, reducing costs, strategic planning, and improving overall operations



**Santanu Datta**

- ▶ **Industry / Domain**
  - Edtech /Real estate
- ▶ **Number of years of Experience**
  - 3.8 yrs
- ▶ **Previous employer**
  - BYJU'S, Vidiyarthi, Square Yards, Anarock
- ▶ **Summary**
  - Bringing 3.8 years of experience in the EdTech and Real Estate sectors. Skilled in on-site management, negotiation, procurement, revenue and demand generation, vendor relations, team leadership, logistics, B2B negotiations, marketing strategies, competitor analysis, customer acquisition, and optimizing operations for efficiency and growth.



**Sasanka Bhattacharjya**

▶ **Industry / Domain**

- FMCG

▶ **Number of years of Experience**

- 4.5 yrs

▶ **Previous employer**

- Emami Limited

▶ **Summary**

- 4.5+ years in FMCG manufacturing & supply chain, leading a 30-member team. Expertise in inventory control, project delivery, procurement, stakeholder management, and cost-saving. Delivered 8+ modernization projects, commissioned brownfield cosmetics & healthcare projects, and implemented lean operations excellence (TPM, 5S).



**Shalabh Srivastava**

▶ **Industry / Domain**

- Metals and Mining

▶ **Number of years of Experience**

- 4.2 yrs

▶ **Previous employer**

- Hindustan Zinc Limited

▶ **Summary**

- 4.2+ years of experience in operations and maintenance at India's largest Zinc-Lead mining company. Adept in data analysis, negotiation skills, Innovation, team management, debottlenecking, inventory management, asset optimization, and problem-solving. Drove many cost reduction projects, Kaizens, Focused Improvement Projects, and Six Sigma projects to achieve operational Excellence.



**Shikha Gupta**

▶ **Industry / Domain**

- IT / Analytics Services

▶ **Number of years of Experience**

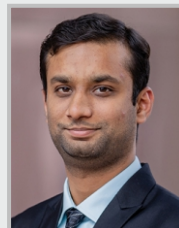
- 6.3 yrs

▶ **Previous employer**

- Accenture

▶ **Summary**

- 6.3 years of experience in consulting and IT. Expertise in program and project management, resource management (operations), and reporting & analytics. Proven track record of facilitating communication between delivery and talent acquisition teams to optimize resource fulfillment through staffing and forecasting.



**Srijan Pandey**

▶ **Industry / Domain**

- Automobiles / Auto Ancillaries

▶ **Number of years of Experience**

- 3.75 yrs

▶ **Previous employer**

- Maruti Suzuki India Limited

▶ **Summary**

- 3.75 years of total experience-comprising of 2 years in Project Management and 1.75 years in Supply Chain Management. Specialization in Product costing, Strategic sourcing, cost negotiations, productivity enhancement, project planning and execution and customer relationship management.



**Sriram Boppna**

- ▶ **Industry / Domain**
  - IT
- ▶ **Number of years of Experience**
  - 3.11 yrs
- ▶ **Previous employer**
  - Virtusa, Capgemini
- ▶ **Summary**
  - Around four years of experience in the IT industry. Expertise in software product development, building high-performance, reliable web applications and solving complex business problems using technical and digital skills. Exposure to business process improvement and best practices followed.



**Subham Kumar Sahu**

- ▶ **Industry / Domain**
  - Manufacturing/Sales
- ▶ **Number of years of Experience**
  - 4.7 yrs
- ▶ **Previous employer**
  - JSW Group
- ▶ **Summary**
  - Experienced leader with 4+ years in corporate and entrepreneurial roles, excelling in strategic growth, market expansion, executive stakeholder management, team leadership, vendor management, and sales, with a proven track record in driving customer engagement, revenue growth, and fostering a collaborative work environment.



**Sumit Kumar**

- ▶ **Industry / Domain**
  - Oil / Energy / Petroleum
- ▶ **Number of years of Experience**
  - 3.5 yrs
- ▶ **Previous employer**
  - Tata Power Delhi Distribution Limited
- ▶ **Summary**
  - 3.5 years of work experience in the power distribution sector with expertise in operations management, workforce management, vendor management, network engineering, inventory management, process optimization and delivering customer satisfaction.



**Sumit Mandal**

- ▶ **Industry / Domain**
  - Speciality chemical
- ▶ **Number of years of Experience**
  - 4.8 yrs
- ▶ **Previous employer**
  - Matrix life science, Sudarshan chemical Industries
- ▶ **Summary**
  - With 4.8 years of experience in Operational Excellence and Process Improvement, expertise in production planning, cost reduction, and quality enhancement in the specialty chemical industry. Successfully led projects resulting in significant capacity increases, cost savings, and operational efficiencies.



**Vini Sheth**

- ▶ **Industry / Domain**
  - Manufacturing
- ▶ **Number of years of Experience**
  - 6.5 yrs
- ▶ **Previous employer**
  - Astral Limited
- ▶ **Summary**
  - 6+ years of experience in CRM and Sales & Marketing Operations, specializing in driving digital transformation and strategic business optimization. Proven leader in managing loyalty programs, lead management, and field force management, enhancing customer engagement. Recognized for business growth and operational excellence.



**Vinod Kumar Buduri**

- ▶ **Industry / Domain**
  - Manufacturing
- ▶ **Number of years of Experience**
  - 4.7 yrs
- ▶ **Previous employer**
  - Vedanta Limited
- ▶ **Summary**
  - 4.7 years of project management experience with expertise in planning, stakeholder management, resource allocation, budgeting, forecasting, and project administration. Initiated and successfully executed multiple projects, resulting in accelerated business growth, streamlined operations, cost reduction, & elevated customer satisfaction levels.



**Vishnu Kausthub Atloori**

- ▶ **Industry / Domain**
  - Supply Chain & Transportation
- ▶ **Number of years of Experience**
  - 3.5 yrs
- ▶ **Previous employer**
  - Amazon
- ▶ **Summary**
  - 3.4+ years of experience in Supply Chain and Transportation, leading cross-functional teams to boost operational efficiency and continuous improvement. Expertise in data-driven strategies, streamlined logistics, Cost efficiency, and improved delivery times, solving complex supply chain challenges and ensuring seamless European operations.



[www.iimu.ac.in](http://www.iimu.ac.in)

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